

## Colgate-Palmolive Company

## Segment Information

For the Three and Nine Months Ended September 30, 2007 and 2006

(Dollars in Millions) (Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2007	2006	2007	2006
<b>Net sales</b>				
Oral, Personal and Home Care				
North America	\$ 687.7	\$ 668.1	\$ 2,021.6	\$ 1,933.1
Latin America	893.7	769.3	2,544.9	2,203.1
Europe/South Pacific	875.3	779.8	2,501.8	2,192.7
Greater Asia/Africa	607.2	512.5	1,726.0	1,489.6
Total Oral, Personal and Home Care	\$ 3,063.9	\$ 2,729.7	\$ 8,794.3	\$ 7,818.5
Pet Nutrition	464.3	414.0	1,353.2	1,210.1
<b>Total Net sales</b>	<b>\$ 3,528.2</b>	<b>\$ 3,143.7</b>	<b>\$ 10,147.5</b>	<b>\$ 9,028.6</b>
<b>Operating profit</b>				
Oral, Personal and Home Care				
North America	\$ 171.0	\$ 143.5	\$ 484.8	\$ 418.7
Latin America	250.2	220.8	742.4	651.9
Europe/South Pacific	199.9	179.5	565.7	495.1
Greater Asia/Africa	90.8	65.9	259.2	199.3
Total Oral, Personal and Home Care	\$ 711.9	\$ 609.7	\$ 2,052.1	\$ 1,765.0
Pet Nutrition	116.9	106.7	354.5	318.4
Corporate	(160.0)	(167.0)	(429.1)	(555.6)
<b>Total Operating profit</b>	<b>\$ 668.8</b>	<b>\$ 549.4</b>	<b>\$ 1,977.5</b>	<b>\$ 1,527.8</b>

The Company evaluates segment performance based on several factors, including Operating profit. The Company uses Operating profit as a measure of operating segment performance because it excludes the impact of corporate-driven decisions related to interest expense and income taxes. Corporate operations include research and development costs, unallocated overhead costs, stock-based compensation related to stock options and restricted stock awards, restructuring and related implementation costs, SFAS 88 pension charges and gains and losses on sales of non-core brands and assets.

For the three months ended September 30, 2007 and 2006, Corporate operating expenses include \$51.1 and \$84.0 of charges related to the Company's 2004 Restructuring Program, respectively. For the nine months ended September 30, 2007 and 2006, Corporate operating expenses include \$152.4 and \$317.7 of charges related to the Company's 2004 Restructuring Program, respectively. Additionally, Corporate operating expenses for the three and nine months ended September 30, 2007 were increased by SFAS 88 pension charges of \$15.4. For the nine months ended September 30, 2007, Corporate operating expenses were reduced by a \$48.6 gain related to the sale of the Company's household bleach business in Latin America.

As a result of a limited voluntary recall of Hill's product in March 2007, Pet Nutrition Net sales for the nine months ended September 30, 2007 were reduced by \$2.1 and Corporate operating expenses increased by \$13.6.